# STRATEGIC LEGAL SERVICES

Every business has a need for high-quality legal services in order to ensure business success. UNFI has partnered with Fredrikson & Byron who is an award-winning law firm experienced on the unique elements of the grocery industry.

#### Agribusiness & Food Industry is a key focus

- Ability to serve grocers: local, regional and national
- Attorneys are well-versed in the unique needs of the grocery industry that match with their business goals
- In working with independent grocers, chains and distributors, they provide their clients with insights to ensure their business success.
- Attorneys are experienced in all aspects of business strategy and consult with clients to understand their goals and identify the best path to attain them.

Fredrikson & Byron has considerable experience in assisting and counseling clients ranging from national corporations to family and closely held business owners to address and resolve the common and unique challenges and problems they encounter.

This new offering with the team at Fredrikson will allow you to provide high-quality legal services to your clients that focuses on their business goals. This allows your clients to navigate their company through the evolving industry with confidence and have their needs addressed with award-winning client service.

### Some of the main benefits of working with Fredrikson & Byron include:

- Customer satisfaction is a focus
- Superior responsiveness and service delivery
- Flexibility in pricing and no surprises in client legal bills
- Superb communication and efficiency in service
- Continuing education for clients, keeping them up to date on potential legal issues and industry changes

## STORE OPERATIONS



WHERE LAW AND BUSINESS MEET®

### AWARDS AND RECOGNITION



Top 20 National Private Equity Practice - PitchBook, 2019



Top Band 1 Firm for Quality Chambers & Partners U.S. Legal Ranking, 2020



National Client Service Heavyweight BTI Consulting, 2020

Client Service A-Team BTI Consulting, 2020



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#### Some of the services provided:

#### **Business & Tax Planning**

- Sophisticated, practical advice on business and legal challenges
- Succession planning
- Advise clients on all aspects of federal and state income, sales and use, real estate and employment taxes

#### **Compensation & Benefits**

- Design, draft, implement and maintain all types of benefit programs, including 401(k) plans, ESOPs, stock-based compensation and equity incentive plans
- Help clients understand and comply with the ever-changing federal tax and pension laws and regulations

#### Corporate, Mergers & Acquisitions & Venture Capital

- Key resource for general counsel services for clients who need additional support for their legal decisions
- A top national mergers & acquisitions team that provides streamlined deals with cost-efficient processes
- Key resource for clients looking to grow through acquisitions & mergers or those looking to exit or downsize through business sale
- Exceptional guidance identifying and evaluating opportunities for growth and liquidity

#### **Trusts & Estates**

- Assist individuals, families and family businesses in implementing a variety of tax and estate planning strategies to protect and transfer their wealth to successive generations
- Maintain strong liaisons with accounting and insurance professionals, trust departments, investment and family office advisors

#### **Real Estate**

- Advise sellers and buyers on all issues related to the sale and purchase of real estate
- Represent landlords and tenants in all types of lease transactions
- Experience in all aspects of the construction process, including negotiation and drafting of design and construction contracts, project finance and project close outs

#### **Bank & Finance**

- Represent both lenders and borrowers in structuring, documenting and closing loans and other credit facilities
- Assist corporate borrowers with new credit facilities and refinancing existing credit facilities, making sure our clients benefit from changes in the market while tailoring loans to meet their needs.

## STORE OPERATIONS

#### **FAST FACTS**

60+

Services

20+

Industry areas

300+

**Attorneys** 

7

Office locations

#### **TESTIMONIALS**

I find Fredrikson to be one of the best value firms around for major corporate transactions, and the firm performs well above their rate class in terms of value, capabilities and deal expertise. The firm is highly capable not only at a regional level, but on a national platform as well.

#### SIGN UP FOR MORE INFORMATION

Yes, I am intersted in learning about the Strategic Legal Services	
Store Name:	Store #:
Contact Name:	Phone:
Email Address:	

Contact: Donn.D.Lindorfer@UNFl.com

